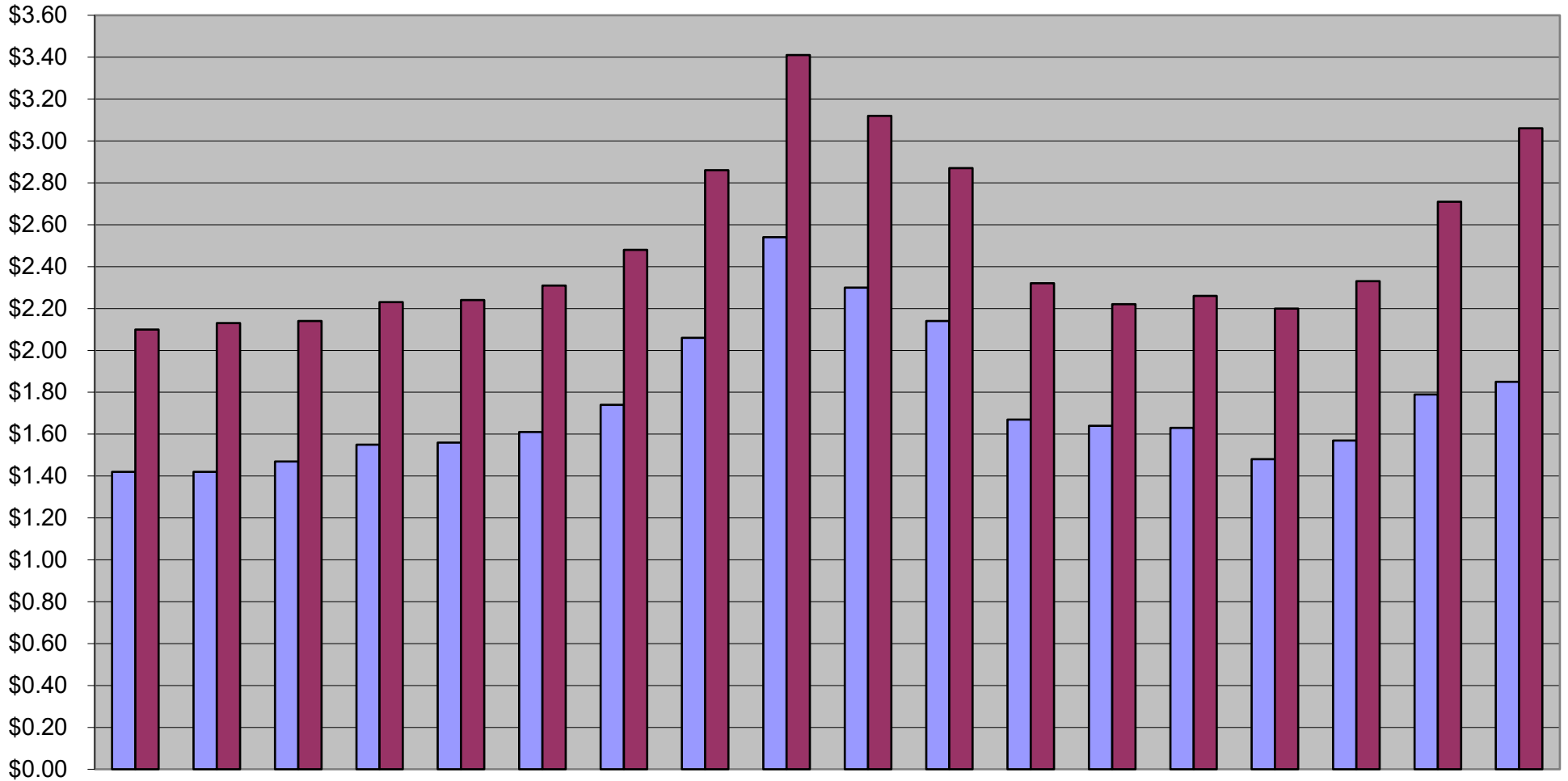




Alloy Surcharge Price Per Pound (USD)



	Sep 2021	Oct	Nov	Dec	Jan 2022	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan 2023	Feb
304/304L	\$1.42	\$1.42	\$1.47	\$1.55	\$1.56	\$1.61	\$1.74	\$2.06	\$2.54	\$2.30	\$2.14	\$1.67	\$1.64	\$1.63	\$1.48	\$1.57	\$1.79	\$1.85
316/316L	\$2.10	\$2.13	\$2.14	\$2.23	\$2.24	\$2.31	\$2.48	\$2.86	\$3.41	\$3.12	\$2.87	\$2.32	\$2.22	\$2.26	\$2.20	\$2.33	\$2.71	\$3.06

January 23, 2023

To Our Valued Customer:

Listed below is a breakdown of alloy surcharge prices.

Alloy Surcharge Price Per Pound (USD)												
Type/ Year	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
304L												
2011	\$1.37	\$1.45	\$1.56	\$1.70	\$1.63	\$1.59	\$1.47	\$1.37	\$1.43	\$1.29	\$1.14	\$1.11
2012	\$1.08	\$1.16	\$1.24	\$1.18	\$1.09	\$1.06	\$1.00	\$0.94	\$0.92	\$0.96	\$0.99	\$0.91
2013	\$0.97	\$0.98	\$1.01	\$0.96	\$0.93	\$0.86	\$0.83	\$0.79	\$0.81	\$0.80	\$0.80	\$0.83
2014	\$0.81	\$0.83	\$0.85	\$0.90	\$0.98	\$1.12	\$1.11	\$1.12	\$1.11	\$1.11	\$0.98	\$0.90
2015	\$0.95	\$0.88	\$0.81	\$0.77	\$0.71	\$0.74	\$0.72	\$0.65	\$0.59	\$0.53	\$0.52	\$0.49
2016	\$0.42	\$0.42	\$0.40	\$0.41	\$0.43	\$0.46	\$0.44	\$0.50	\$0.54	\$0.49	\$0.55	\$0.59
2017	\$0.79	\$0.74	\$0.74	\$0.75	\$0.71	\$0.68	\$0.54	\$0.56	\$0.62	\$0.77	\$0.72	\$0.77
2018	\$0.69	\$0.76	\$0.81	\$0.93	\$0.94	\$0.96	\$1.01	\$0.96	\$0.92	\$0.84	\$0.83	\$0.79
2019	\$0.76	\$0.76	\$0.82	\$0.90	\$0.88	\$0.82	\$0.74	\$0.79	\$0.92	\$1.03	\$1.03	\$0.95
2020	\$0.83	\$0.85	\$0.78	\$0.80	\$0.72	\$0.78	\$0.81	\$0.82	\$0.86	\$0.94	\$0.92	\$0.98
2021	\$1.07	\$1.15	\$1.19	\$1.16	\$1.22	\$1.28	\$1.32	\$1.37	\$1.42	\$1.42	\$1.47	\$1.55
2022	\$1.56	\$1.61	\$1.74	\$2.06	\$2.54	\$2.30	\$2.14	\$1.67	\$1.64	\$1.63	\$1.48	\$1.57
2023	\$1.79	\$1.85										
316L												
2011	\$1.99	\$2.09	\$2.24	\$2.43	\$2.32	\$2.28	\$2.13	\$1.97	\$2.01	\$1.84	\$1.63	\$1.58
2012	\$1.55	\$1.65	\$1.78	\$1.70	\$1.58	\$1.54	\$1.45	\$1.37	\$1.30	\$1.36	\$1.40	\$1.29
2013	\$1.37	\$1.40	\$1.43	\$1.35	\$1.30	\$1.22	\$1.18	\$1.10	\$1.11	\$1.10	\$1.09	\$1.14
2014	\$1.12	\$1.14	\$1.17	\$1.23	\$1.38	\$1.61	\$1.64	\$1.60	\$1.58	\$1.56	\$1.33	\$1.22
2015	\$1.27	\$1.18	\$1.09	\$1.03	\$0.96	\$0.98	\$0.94	\$0.82	\$0.74	\$0.66	\$0.64	\$0.59
2016	\$0.51	\$0.52	\$0.50	\$0.52	\$0.54	\$0.61	\$0.64	\$0.68	\$0.73	\$0.68	\$0.73	\$0.76
2017	\$0.95	\$0.90	\$0.92	\$0.95	\$0.92	\$0.87	\$0.71	\$0.72	\$0.83	\$1.00	\$0.94	\$1.01
2018	\$0.93	\$1.08	\$1.18	\$1.31	\$1.31	\$1.33	\$1.37	\$1.30	\$1.29	\$1.19	\$1.18	\$1.13
2019	\$1.12	\$1.10	\$1.17	\$1.29	\$1.27	\$1.19	\$1.12	\$1.17	\$1.34	\$1.48	\$1.46	\$1.30
2020	\$1.14	\$1.17	\$1.12	\$1.08	\$0.96	\$1.05	\$1.07	\$1.05	\$1.12	\$1.23	\$1.22	\$1.31
2021	\$1.42	\$1.53	\$1.63	\$1.61	\$1.61	\$1.71	\$1.90	\$2.04	\$2.10	\$2.13	\$2.14	\$2.23
2022	\$2.24	\$2.31	\$2.48	\$2.86	\$3.41	\$3.12	\$2.87	\$2.32	\$2.22	\$2.26	\$2.20	\$2.33
2023	\$2.71	\$3.06										

If you have any questions, please feel free to give me a call. Thank you for your continued support.

Sincerely,



Brandon Dix
 Sales Director

kat
 cc: Al Michalski
 Jason Kolstad
 Jill Walkowski
 Sales Department